

Connect.

Emotional intelligence training to increase a leader's effectiveness with people.

Highly emotionally intelligent people are resilient under pressure, good listeners and teammates, open to feedback, set the example for others to follow and make more thoughtful and thorough decisions. Emotional intelligence represents 80% of the qualities people look for in their leaders, IQ being equal. Unlike IQ, emotional intelligence is a skill that can be learned. To support this learning, this course includes a certified, emotional intelligence inventory that gives participants direct feedback from their coworkers on their display of emotionally intelligent behaviors. In addition to gaining valuable feedback on their current skill level, participants will also learn behaviors that enable connection with others and leave with an accountability plan for growth.

In this 2-day experience, participants will learn how to be more:

- Present – grow awareness of how you show up and the impact on others
- Empathetic - see things from another’s perspective and ensure people are heard
- Genuine - align thoughts, behaviors and emotions to build trust
- Expansive - balance both logic and emotion in decision making
- Resilient – respond effectively in stressful situations and adapt to change
- Empowering - develop problem solving skills to create a more positive environment

Connect is taught at a top-tier professional sports team, a leading private retailer, the marketing team for the world's largest wine producer, and a leading engineering and manufacturing firm. Over 99% of participants recommend Connect and find the content and tools highly applicable for the work in their organization.

September 11-12th | St. Louis, MO
Click here to register; space is limited

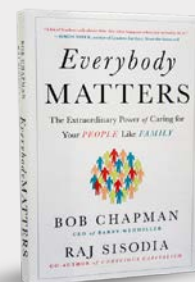
We believe that where we work can be the most powerful force for good in our societies today.

In order to bring that world to life, the Barry-Wehmiller Leadership Institute (BWLI) partners with organizations to deliver customized training and events, assessments, consulting services - and everything in between. We build on and transfer the learnings of our parent company, Barry-Wehmiller, to yours. Barry-Wehmiller is a private company that was started in 1885. Today the organization is comprised of over 100 acquisitions and 12,000 team members around the world in manufacturing, engineering and IT consulting, and professional services. We design and build the machines that make most of the products you use every day. And we've been very successful at it. Since our first acquisition in 1987, Barry-Wehmiller's annual revenue has increased 18%. As a result of the attention from external organizations on how we build and develop culture for business and people success, and based on our overriding purpose of "measuring success by the way we touch the lives of people," we formed BWLI.

With head offices in St. Louis and Cape Town, BWLI is working around the world with public and private companies, large and small, in union and non-union environments. Our methodology and content is straightforward, respectful and usable for leaders at all levels in an organization. Our clients and work include senior leader training for the world's largest airline; purpose and engagement efforts for a top-tier NFL team; multilevel leadership, emotional intelligence and candor assessment efforts to a leading private retailer; focused listening sessions and organizational health assessment on one of the nation's largest construction projects (\$6B) for a major oil company; and senior sales leadership team-building for the world's largest wine producer.

Here are some resources to use in your organization and get to know us better:

- [TED Talk](#) by Barry-Wehmiller CEO, Bob Chapman
- [Short animation](#) on Truly Human Leadership
- [The Truly Human Leadership blog](#)
- [Everybody Matters podcast](#) showcasing great leadership worldwide
- [Everybody Matters documentary](#) featuring Raj Sisodia and Simon Sinek



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